

PORTOS DE CABO VERDE DO FUTURO

#JUNTOS, NAVEGAMOS NOVOS DESAFIOS



Port Services Subconcessions Preliminary Project Information Memorandum

March 2024



Ministério das Finanças
e do Fomento Empresarial
Unidade de Acompanhamento
do Setor Empresarial do Estado



Mais informações



Disclaimer

This Preliminary Project Information Memorandum (PPIM) is being issued by Empresa Nacional de Administração dos Portos, S.A. – ENAPOR with the aim to provide a brief overview of the ports of Cabo Verde and information regarding the envisioned strategy for the port services sub-concession that will promote further development in the country’s port sector. Rebel Group have been appointed as consultants.

The present document has been created for information purposes only and shall be used to assist in initial discussions with parties interested in the process for the sub-concession of Cabo Verde port services.

The data included in the PPIM are considered reliable but may be subject to revision and changes, many of which are outside the control of ENAPOR and Unidade de Acompanhamento do Setor Empresarial do Estado (UASE), their managers and consultants.

The tender is expected to be launched in the first half of 2024. This document should be interpreted as the commencement of the tender process. None of the accompanying documents should be considered definitive or relied upon for the purpose of preparing proposals. UASE and ENAPOR do not take any responsibility and are not liable for any interpretations or actions that consider this memorandum and the documents accompanying it as tender documents or tender procedures.

ENAPOR,
Cabo Verde,
March 2024

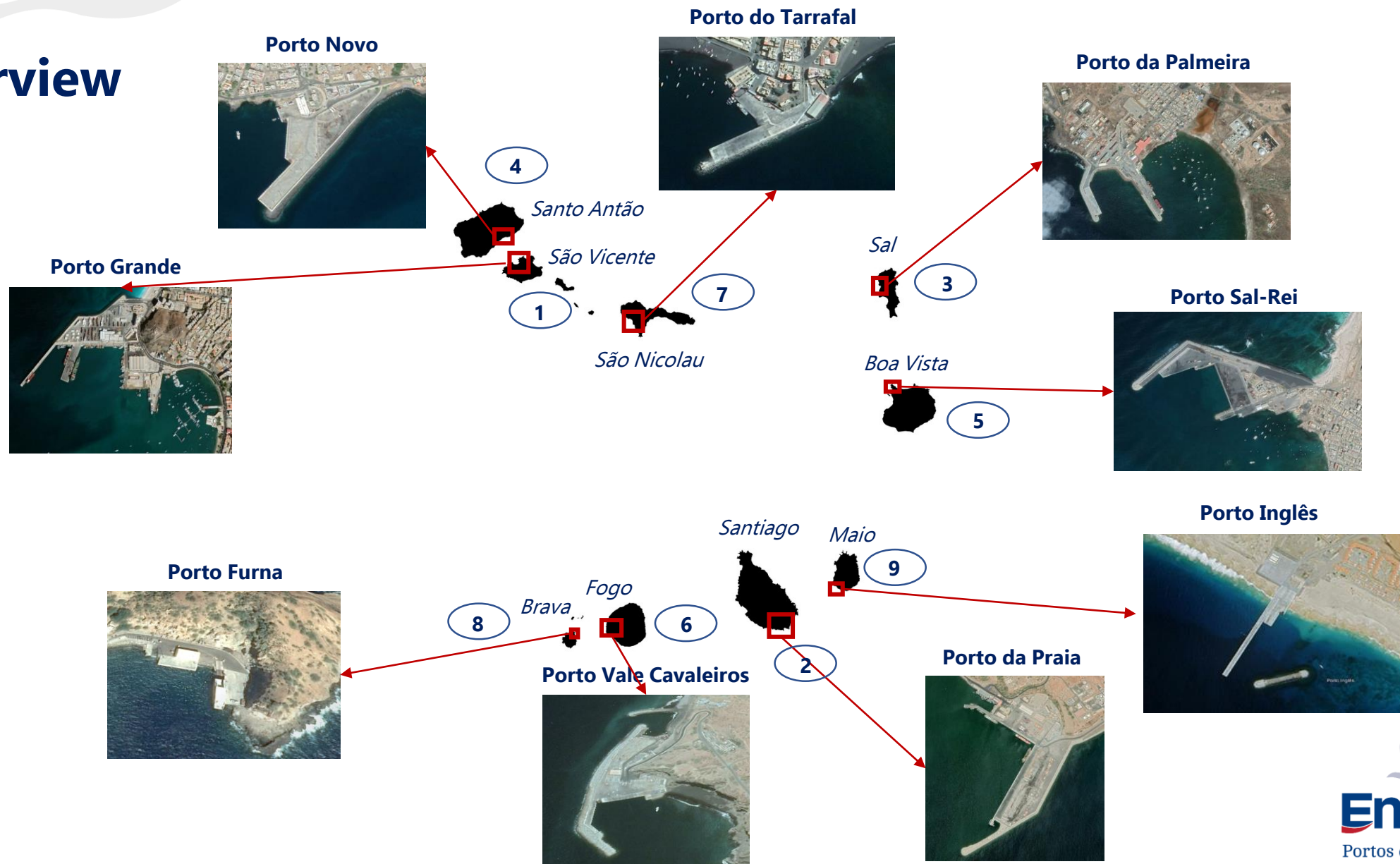


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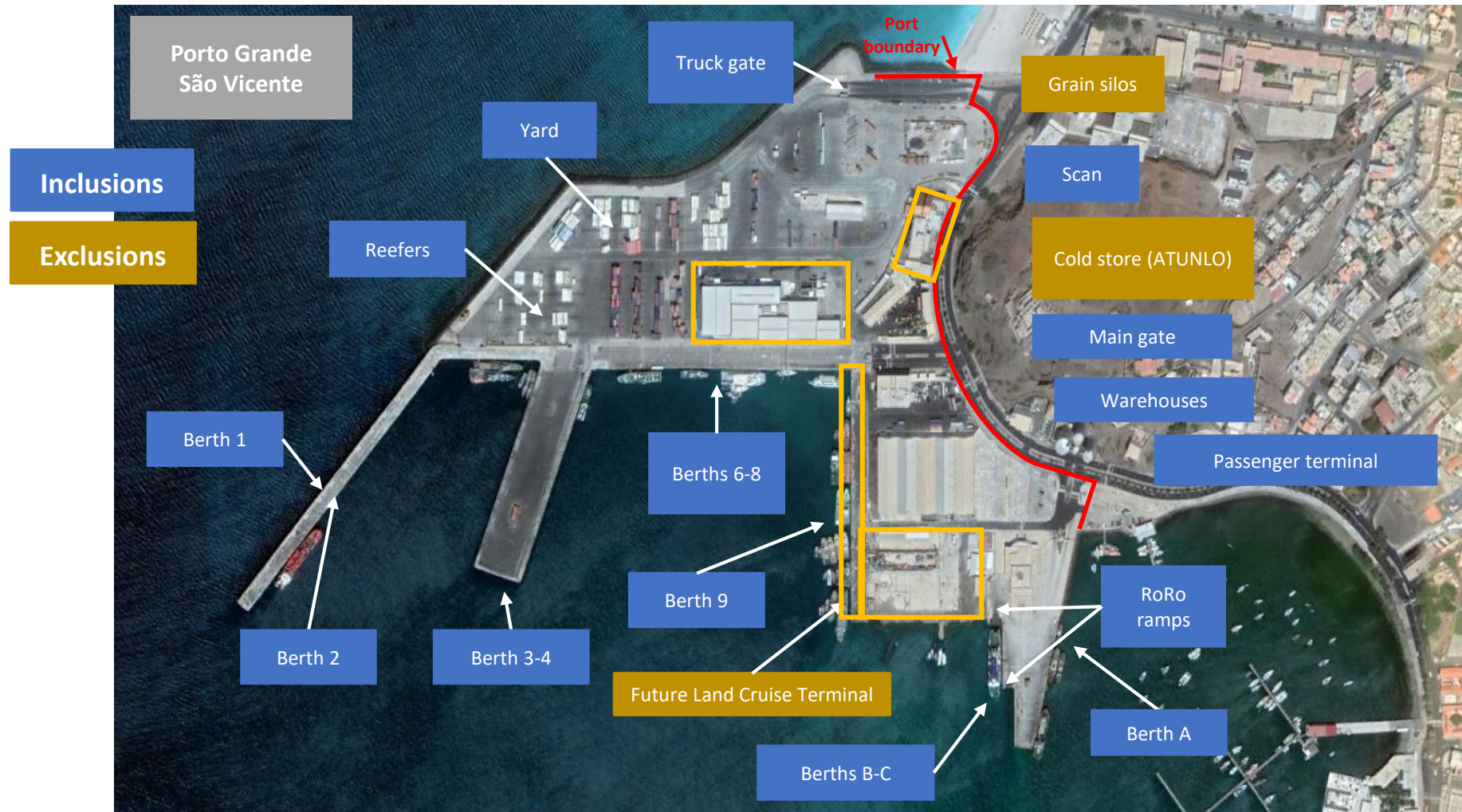
Sub-concession scope

Overview



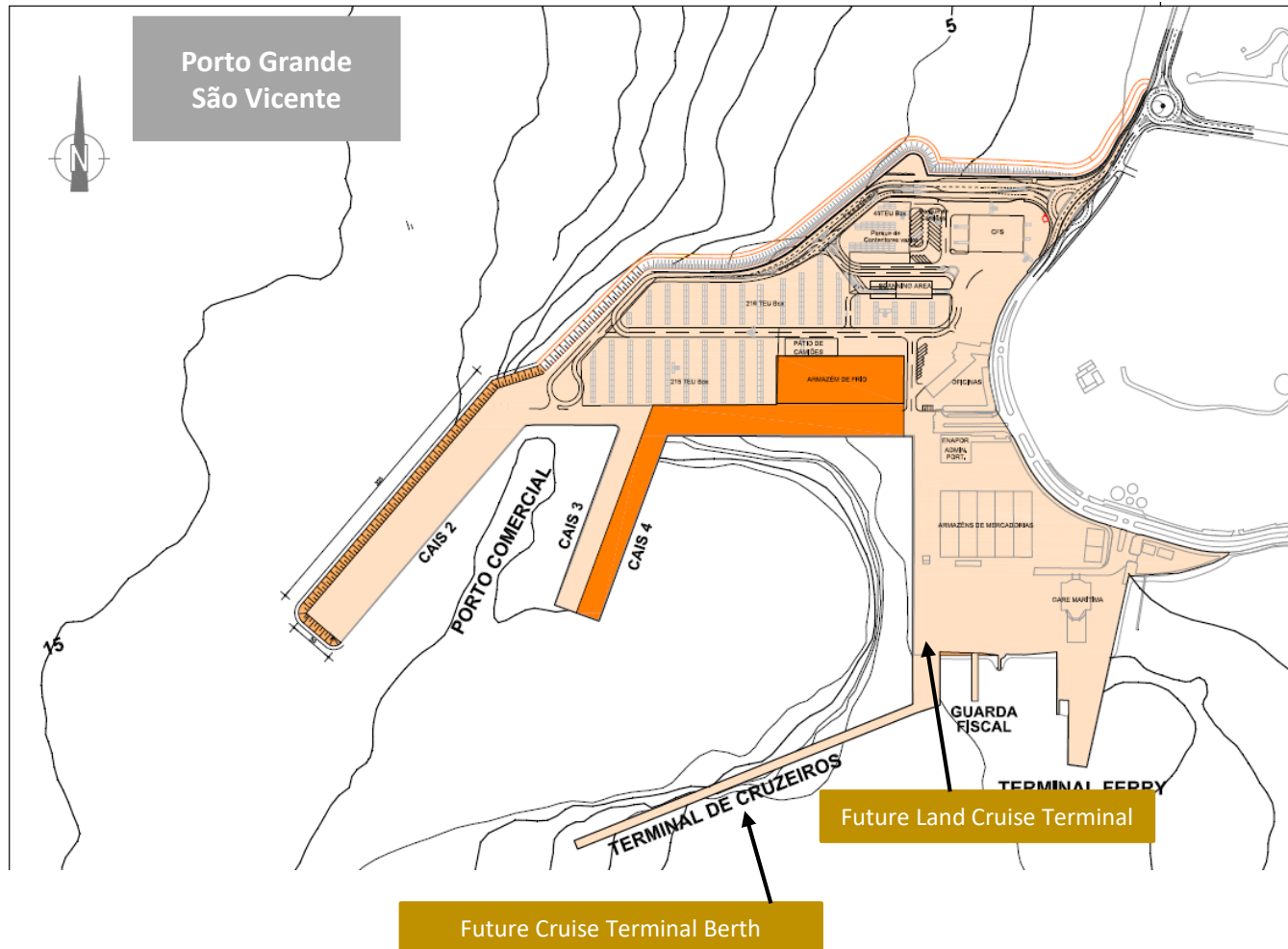
Sub-concession scope

Porto Grande



Sub-concession scope

Porto Grande – Future development



A new cruise terminal is under construction with a new passenger building

Sub-concession scope

Porto da Praia



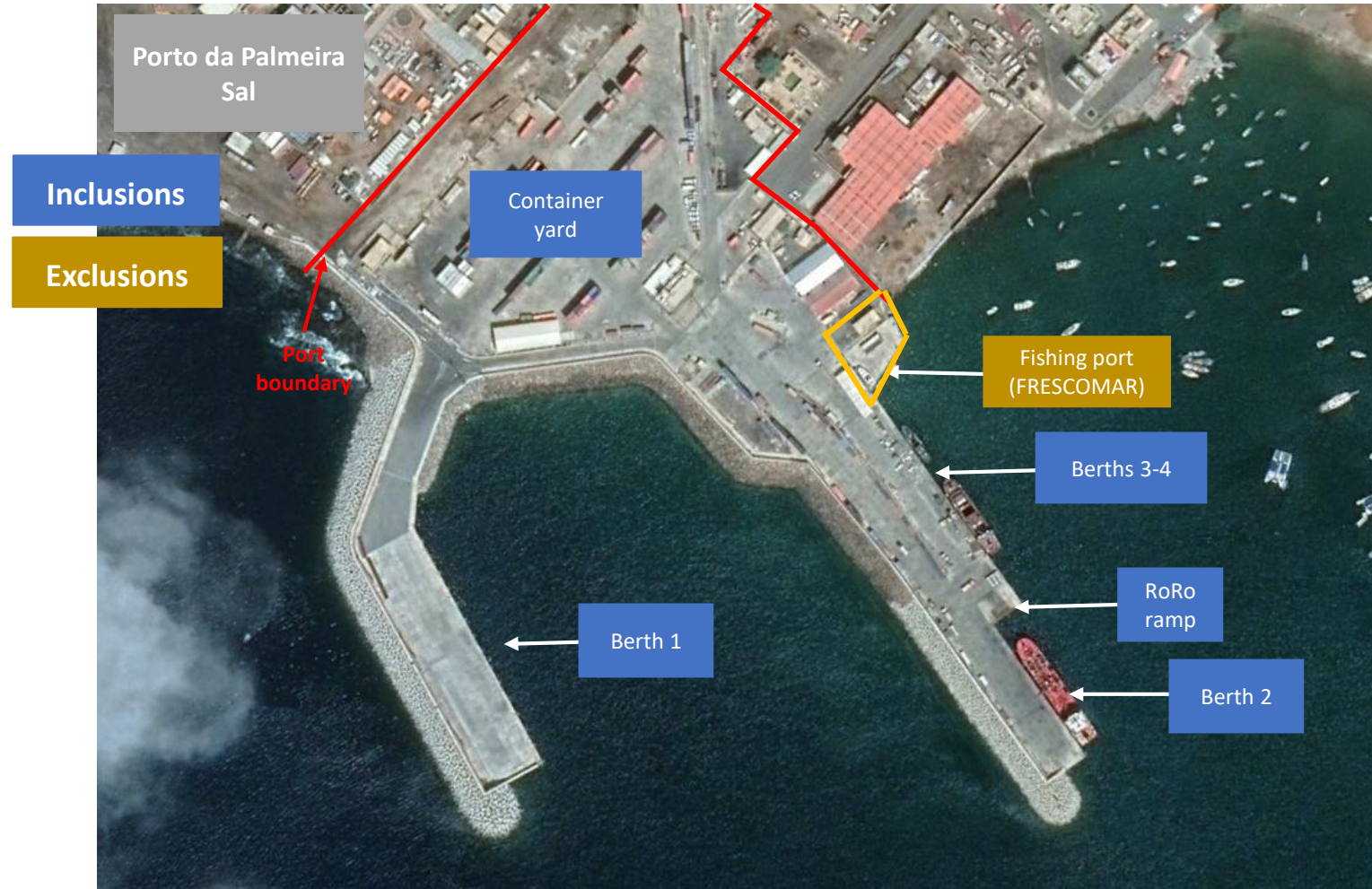
Sub-concession scope

Porto da Praia



Sub-concession scope

Porto da Palmeira



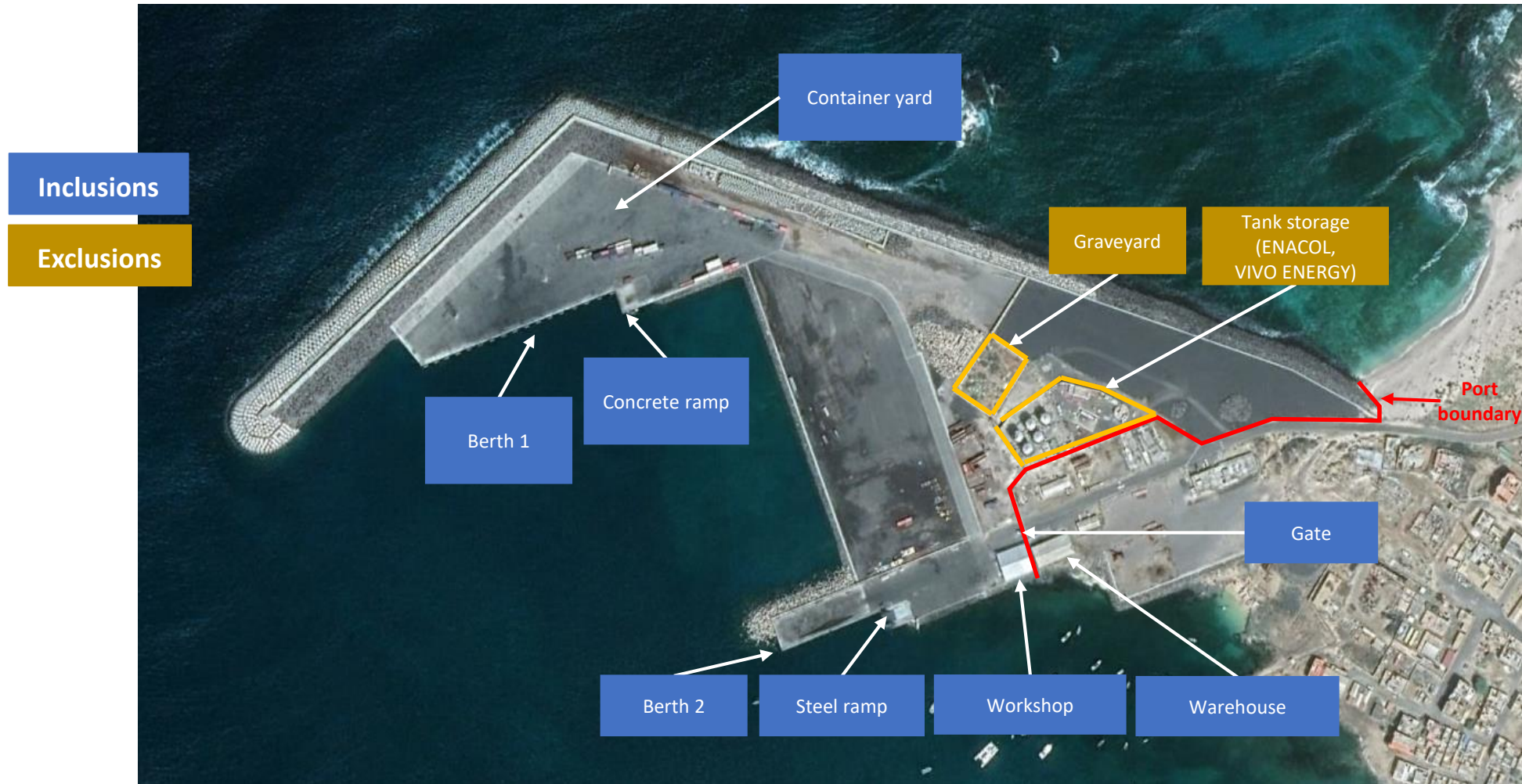
Sub-concession scope

Porto Novo



Sub-concession scope

Porto Sal-Rei



Sub-concession scope

Porto Vale Cavaleiros



Sub-concession scope

Porto do Tarrafal



Sub-concession scope

Porto Furna



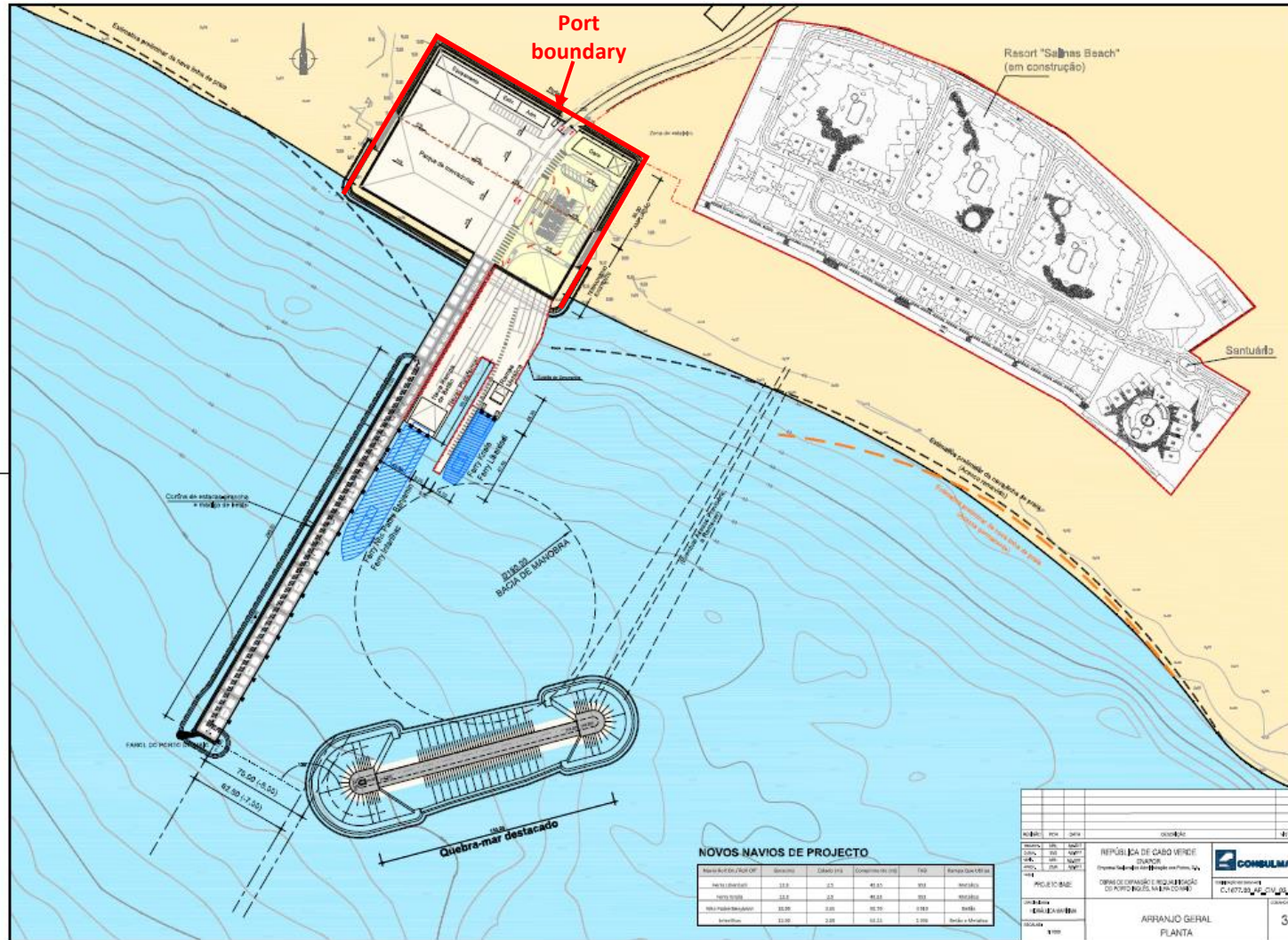
Sub-concession scope

Porto Inglês



Sub-concession scope

Porto Inglês – Master plan



Companies actually operating in the port area

The following companies have a sub-concession in the port area with ENAPOR

	Company name	Services	Exploitation regime	End of concession contract	Concession area [m ²]
Porto Grande	ATUNLO Cabo Verde, SA	Storage, freezing, processing of fish and sale of ice	Private use and public service	1/9/2030	7,192.8
Porto da Praia	CIMPOR Cabo Verde, SA	Commercial and industrial operations, storage, packaging and expedition of cement, including unloading operations in bulk	Private use	1/1/2035	7,173.0
	SILOS MARANGATU – Segurança Alimentar, Lda.	Commercial and industrial operations, storage, packaging and expedition of cereals (maritime)	Private use	23/3/2026	1,500.0
	EX-ARFA	Commercial and industrial operations, storage, packaging and expedition of cereals	Private and public service	No Contract	2,500
	CV OCEAN, SA	Unloading and sale of fish and ice	Public service	2/4/2034	2,860.0

Companies actually operating in the port area

The following companies have a concession in the port area with ENAPOR

	Company name	Services	Exploitation regime	End of concession contract	Concession area [m ²]
Porto Sal-Rei	ENACOL, SA	Import, storage and supply of fuels	Private use and public service	3/4/2028	2,080.0
Porto Novo	MONTECARLO LDA.	Production and sale of ice	Private use	5/11/2028	110.0
Porto da Palmeira	FRESCOMAR / SALMAR	Production and sale of ice, discharge and freezing of fish	Private use	6/8/2023	280.0
Porto do Tarrafal	ELECTROTECH, LDA.	Production and sale of ice, unloading and freezing of fish	Private use and public service	29/10/2023	100.0

Key highlights

Traffic volume 2018 - 2021

	Porto Grande	Porto da Praia	Porto da Palmeira	Porto Novo	Porto Sal-Rei	Porto Vale Cavaleiros	Porto do Tarrafal	Porto Furna	Porto Inglês
Volumes T [t] / I [%]/C [%]	<ul style="list-style-type: none"> T: 907,919 I: 65 C: 35 	<ul style="list-style-type: none"> T: 897,964 I: 72 C: 28 	<ul style="list-style-type: none"> T: 281,339 I: 58 C: 42 	<ul style="list-style-type: none"> T: 140,314 I: 7 C: 93 	<ul style="list-style-type: none"> T: 78,064 I: 36 C: 64 	<ul style="list-style-type: none"> T: 77,834 I: 29 C: 71 	<ul style="list-style-type: none"> T: 28,411 I: 20 C: 80 	<ul style="list-style-type: none"> T: 17,980 I: 4 C: 96 	<ul style="list-style-type: none"> T: 16,731 I: 17 C: 83
Cargo types / volumes [tons] / CAGR [%]	1.Containers: 202,332/-6.9 2.General cargo: 219,175/7.5 3.Liquid bulk: 398,041/-5.0 4.Solid bulk: 29,290/4.6 5.Bags: 23,016/ N.a. 6.Fish: 36,066/-5.5	1.Containers: 355,079/6.0 2.General cargo: 229,879/-0.1 3.Liquid bulk: 103,605/0.1 4.Solid bulk: 141,942/2.2 5.Bags: 34,322/ N.a. 6.Transit: 33,139/ N.a.	1.Containers: 61,081/-22.1 2.General cargo: 51,099/13.5 3.Liquid cargo: 146,611/-19.6 4.Solid bulk: 135/N.a. 5.Bags: 21,829/ N.a. 6.Transit: 584/ N.a.	1.Containers: 845/N.a. 2.General cargo: 124,691/13.0 3.Liquid bulk: 7,143/3.5 4.Bags: 7,630/ N.a. 5.Transit: 6/ N.a.	1.Containers: 29,055/-41.3 2.General cargo: 21,796/23.2 3.Liquid bulk: 15,805/-35.2 4.Solid bulk: 1/ N.a. 5.Bags: 11,391/ N.a. 6.Transit: 17/ N.a.	1.Containers: 12,732/-0.5 2.General cargo: 45,162/19.5 3.Liquid bulk: 6,483/6.3 4.Solid Bulk: 3,746/ N.a. 5.Bags: 9,703/ N.a. 5.Transit: 8/ N.a.	1.Containers: 1,175/N.a. 2.General cargo: 20,963/14.7 3.Liquid bulk: 2,872/1.9 4.Solid bulk: 214/ N.a. 5.Bags: 3,188/N.a.	1.Containers: 574/22.9 2.General cargo: 16,860/14.4 3.Bags: 526/N.a. 4.Transit: 20/N.a.	1.Containers: 1,005/N.a. 2.General cargo: 13,693/25.0 3.Liquid bulk: 26/-73.1 4.Solid bulk: 4/ N.a. 5.Bags: 2,003/N.a.
Growth: CAGR [%]	-3.3	-1.8	-16	10.1	-24.6	14.3	10.2	14.6	23.7

- The data presented in the table are average values of available historical data provided by ENAPOR for the period 2018-2021
- The recorded data of 2020 presented in the above table show the impact of COVID-19 pandemic in the Cabo Verdean port sector
- T: Total cargo / I: International cargo / C: Cabotage
- The ports are the gateway for Cabo Verde and do not compete with other ports in the region
- N.a. describes non available data information

Key highlights

Traffic volume 2018 - 2021

	Porto Grande	Porto da Praia	Porto da Palmeira	Porto Novo	Porto Sal Rei	Porto Vale Cavaleiros	Porto do Tarrafal	Porto Furna	Porto Inglês
Container Cargo T [TEU]/ I/C [%]	<ul style="list-style-type: none"> T: 23,608 I: 88.9 C: 11.1 	<ul style="list-style-type: none"> T: 48,564 I: 86.9 C: 13.1 	<ul style="list-style-type: none"> T: 7,347 I: 66.1 C: 33.9 	<ul style="list-style-type: none"> T: 198 I: 0.0 C: 100.0 	<ul style="list-style-type: none"> T: 43,318 I: 60.2 C: 39.7 	<ul style="list-style-type: none"> T: 1,500 I: 28.0 C: 72.0 	<ul style="list-style-type: none"> T: 106 I: 0.0 C: 100.0 	<ul style="list-style-type: none"> T: 155 I: 91.4 C: 8.5 	<ul style="list-style-type: none"> T: 182 I: 31.4 C: 68.6
Vessel calls/Cruise calls [%]/ Military calls [%]	<ol style="list-style-type: none"> Vessel Calls: 2,484 Cruise Calls: 1.4 Military Calls: 	<ol style="list-style-type: none"> Vessel Calls: 1,136 Cruise Calls: 1.9 Military Calls: 	<ol style="list-style-type: none"> Vessel Calls: 536 Cruise Calls: 1.8 	<ol style="list-style-type: none"> Vessel Calls: 1,183 Cruise Calls: 1.0 	<ol style="list-style-type: none"> Vessel Calls: 410 Cruise Calls: 1.5 	<ol style="list-style-type: none"> Vessel Calls: 579 Cruise Calls: 1.8 	<ol style="list-style-type: none"> Vessel Calls: 402 Cruise Calls: 1.2 	<ol style="list-style-type: none"> Vessel Calls: 315 Cruise Calls: 0.6 	<ol style="list-style-type: none"> Vessel Calls: 215 Cruise Calls: 0.6
Passengers	364,912	102,832	25,986	316,306	23,358	49,958	34,320	23,029	33,987

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- The recorded data of 2020 presented in the above table show the impact of COVID-19 pandemic in the Cabo Verdean port sector
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Key highlights

Traffic volume – 2022

	Porto Grande	Porto da Praia	Porto da Palmeira	Porto Novo	Porto Sal-Rei	Porto Vale Cavaleiros	Porto do Tarrafal	Porto Furna	Porto Inglês
Volumes T [t] / I [%]/C [%]	<ul style="list-style-type: none"> T: 884,404 I: 519,918 C: 364,486 	<ul style="list-style-type: none"> T: 886,601 I: 538,092 C: 348,509 	<ul style="list-style-type: none"> T: 296,519 I: 155,882 C: 140,637 	<ul style="list-style-type: none"> T: 167,143 I: 10,256 C: 156,887 	<ul style="list-style-type: none"> T: 89,239 I: 27,634 C: 61,604 	<ul style="list-style-type: none"> T: 98,327 I: 23,622 C: 74,705 	<ul style="list-style-type: none"> T: 33,444 I: 4,248 C: 29,196 	<ul style="list-style-type: none"> T: 20,434 I: 845 C: 19,589 	<ul style="list-style-type: none"> T: 24,317 I: 4,909 C: 19,408
Cargo types / volumes [tons]	1.Containers: 218,400 2.General cargo: 256,088 3.Liquid bulk: 328,622 4.Solid bulk: 52,106 5.Fish: 29,188	1.Containers: 375,347 2.General cargo: 250,440 3.Liquid bulk: 110,995 4.Solid bulk: 148,819	1.Containers: 56,186 2.General cargo: 73,919 3.Liquid bulk: 165,401 4.Solid bulk: 1.012	1.Containers: 590 2.General cargo: 159,436 3.Liquid bulk: 7,117	1.Containers: 25,299 2.General cargo: 44,994 3.Liquid bulk: 18,946	1.Containers: 9,589 2.General cargo: 72,764 3.Liquid bulk: 7,317 4.Bags: 8,657	1.Containers: 2,464 2.General cargo: 27,924 3.Liquid bulk: 2,680 4.Solid bulk: 376	1.Containers: 726 2.General cargo: 19,707	1.Containers: 2,285 2.General cargo: 22,013 3.Solid bulk:19
Cargo Variation 2022 [%]	-1.2	+0.7	-49.6	+1.6	-90.6	+0.5	-2.0	+1.0	-10.9

- T: Total cargo / I: International cargo / C: Cabotage
- The ports are the gateway for Cabo Verde and do not compete with other ports in the region
- The (+) sign in the percentage of variation indicates growth, while the (-) sign indicates decline in the cargo handling activity per port

Key highlights

Traffic volume – 2022

	Porto Grande	Porto da Praia	Porto da Palmeira	Porto Novo	Porto Sal Rei	Porto Vale Cavaleiros	Porto do Tarrafal	Porto Furna	Porto Inglês
Container Cargo T [TEU]/ I/C [%]	<ul style="list-style-type: none"> T: 23,409 I: 81.9 C: 18.1 	<ul style="list-style-type: none"> T: 47,298 I: 81.6 C: 18.4 	<ul style="list-style-type: none"> T: 8,042 I: 63.2 C: 36.8 	<ul style="list-style-type: none"> T: 87 I: 0.0 C: 100.0 	<ul style="list-style-type: none"> T: 4,122 I: 74.3 C: 25.7 	<ul style="list-style-type: none"> T: 1,365 I: 44.7 C: 55.3 	<ul style="list-style-type: none"> T: 154 I: 0.0 C: 100.0 	<ul style="list-style-type: none"> T: 150 I: 100.0 C: 0.0 	<ul style="list-style-type: none"> T: 328 I: 22.6 C: 77.4
Vessel calls/Cruise calls / Military calls	<ul style="list-style-type: none"> 1. Vessel Calls: 2,647 2. Cruise Calls: 43 3. Military Calls: 	<ul style="list-style-type: none"> 1. Vessel Calls: 1,136 2. Cruise Calls: 33 3. Military Calls: 	<ul style="list-style-type: none"> 1. Vessel Calls: 477 2. Cruise Calls: 11 	<ul style="list-style-type: none"> 1. Vessel Calls: 1,414 2. Cruise Calls: 15 	<ul style="list-style-type: none"> 1. Vessel Calls: 377 2. Cruise Calls: 8 	<ul style="list-style-type: none"> 1. Vessel Calls: 639 2. Cruise Calls: 10 	<ul style="list-style-type: none"> 1. Vessel Calls: 440 2. Cruise Calls: 6 	<ul style="list-style-type: none"> 1. Vessel Calls: 320 2. Cruise Calls: 1 	<ul style="list-style-type: none"> 1. Vessel Calls: 225 2. Cruise Calls: 2
Passengers	489,081	164,359	52,788	415,072	49,065	66,513	52,338	30,056	52,094

- T: Total cargo / I: International cargo / C: Cabotage
- The ports are the gateway for Cabo Verde and do not compete with other ports in the region

Key highlights

Infrastructure and operations

	Porto Grande	Porto da Praia	Porto da Palmeira	Porto Novo	Porto Sal-Rei	Porto Vale Cavaleiros	Porto do Tarrafal	Porto Furna	Porto Inglês
Quay Wall	Total length of 1,945 m (4 -12 m depth)	3 berths with a total length of 1,130 m (3 – 13.5 m depth)	4 berths with a total length of 390 m (2.5 – 11.5 m depth)	3 berths with a total length of 295 m (3 – 7 m depth)	2 berths with a total length of 240 m (5 – 7 m depth)	3 berths with a total length of 190 m (5 m depth)	2 berths with a total length of 125 m (3 – 5 m depth)	2 berths with a total length of 95 m (5 – 5.5 m depth)	Total length of 340 m (0 – 11 m depth)
Main Assets	<ul style="list-style-type: none"> • M. Cranes: 3 • Reachstackers: 3 • E.C.H.: 1 • Forklifts (5 tons): 1 • Forklifts (2.5-3 tons): 8 • T. Tractors: 8 • Trailers: 39 	<ul style="list-style-type: none"> • M. Cranes: 2 • Reachstackers: 6 • E.C.H.: 1 • Forklifts (5 tons): 1 • Forklifts (2.5-3 tons): 17 • T. Tractors: 7 • Trailers: 12 	<ul style="list-style-type: none"> • M. Cranes: 1 • Reachstackers: 2 • E.C.H.: 1 • Forklifts (2.5-3 tons): 5 • T. Tractors: 3 • Trailers: 8 	<ul style="list-style-type: none"> • M Cranes: 1 • Forklifts (2.5-3 tons): 3 • T. Tractors: 1 • Trailers: 3 	<ul style="list-style-type: none"> • M Cranes: 1 • Reachstackers: 1 • Forklifts (2.5-3 tons): 3 • T. Tractors: 1 	<ul style="list-style-type: none"> • M Cranes: 1 • Forklifts (2.5-3 tons): 3 • Trailers: 4 	<ul style="list-style-type: none"> • M. Cranes: 1 • Forklifts (2.5-3 tons): 2 • T. Tractors: 1 • Trailers: 5 	<ul style="list-style-type: none"> • Forklifts (5 tons): 1 • Forklifts (2.5-3 tons): 1 • T. Tractors: 1 • Trailers: 1 	<ul style="list-style-type: none"> • Forklifts (2.5-3 tons): 2 • T. Tractors: 1 • Trailers: 1
Personnel (Admin. & Operation)	Adm: 157 Oper: 148 T: 305	Adm: 159 Oper: 194 T: 353	Adm: 35 Oper: 48 T: 83	Adm: 19 Oper: 15 T: 34	Adm: 10 Oper: 16 T: 46	Adm: 14 Oper: 32 T: 46	Adm: 10 Oper: 13 T: 23	Adm: 8 Oper: 13 T: 21	Adm: 10 Oper: 16 T: 26

- Adm: Administration, Oper: Operational, T: Total labor force
- M. Cranes: Mobile Cranes / E.C.H: Empty Container Handlers / T.Tractors: Terminal Tractors

Key highlights

Ongoing and planned investments - Infrastructure

Port/Location	Investment		Description
	Financing	CVE	
<i>Text</i>	<i>Financing</i>	<i>CVE</i>	<i>Text</i>
Porto Grande/SV	Enapor	30 million	Refurbishment works of Porto Grande Passenger Station
	TBD	50 million	Laginha Rainwater Drainage Complement (study phase)
	Enapor	5 million	Rehabilitation work of the guttering covers of the Porto Grande cabotage quay
	Enapor	8 million	Partial rehabilitation of the Enapor headquarters building
	EU/BET/TBD	9.3 billion	Porto Grande Expansion Project
Porto da Praia/ST	TBD	772 million	Paving of the Container Park quays 1&2
	Enapor	20 million	Cargo Village car park expansion project
Porto da Palmeira/SL	EU/BAD	1.2 billion	Works of Phase III of the Expansion and Modernisation of the Port of Palmeira
	Enapor	110 million	Rehabilitation of the Cabotage Pier Floor
Porto Novo/SA	EU/BEI/TBD	3.9 billion	Expansion of the Port of Porto Novo
Porto Sal-Rei/BV	-	-	-
Porto Vale Cavaleiros/FG	Enapor	5 million	Rehabilitation and adaptation of the warehouse for machinery shed
Porto do Tarrafal/SN	-	-	-
Porto Furna/BR - Brazil	Enapor	6 million	Remodeling Warehouse Small Orders
Porto Inglês	-	-	-
Other Projects	EU/BEI/TBD	331 million	Onshore Power Supply - Preparatory works
	Enapor	5 million	Elaboration of Mindelo Cruise Village Project - Preliminary study update (3rd opinion)
ST/FG/SN/SL/ Other Projects	BM/TBD	585 million	Network of Sea Stations

EU European Union
BEI European Investment Bank
TBD To Be Designated
OFID OPEC Fund for International Development
BAD African Development Bacno
BM World Bank